

## Sodexo and Huawei Sign Global Partnership Agreement during Official Visit to China by French President Macron

Beijing/Paris - 9 January, 2018 - A global partnership agreement was signed today between Sodexo, world leader in Quality of Life services, and Huawei, a leading global information and communications technology solutions provider. The agreement was signed in the presence of **Bruno Le Maire, French Minister of the Economy and Finance**, and **Zhong Shan, Minister of Commerce for the People's Republic of China**. The agreement opens the door to Sodexo providing Huawei with integrated facilities management services on a global scale.

Sodexo Chairwoman Sophie Bellon and Huawei Chairwoman Sun Yafang signed the 5-year agreement, under which Sodexo becomes a preferred partner to provide integrated facilities management ("IFM") services to Huawei worldwide. Huawei has upcoming IFM projects totaling US\$400 million. The partnership represents a robust boost to the existing relationship between the two companies, which began in 2013 and currently covers 12 countries and 4 continents.

**Sophie Bellon, Chairwoman of Sodexo, said,** *"I am delighted and proud to reinforce this latest cooperation between France and China, representing France's services sector whose excellence is recognized worldwide. The enhanced strategic cooperation between Huawei and Sodexo will benefit both companies. We share concerns about industry's impact on the environment and people's quality of life. Our companies will work together to build energy efficient facilities and take measures to conserve energy and reduce emissions for Huawei's offices in China and around the world."*

**Sun Yafang, Chairwoman of Huawei, said,** *"Huawei and Sodexo believe that this partnership will promote the shared success of both companies. As a global leading ICT solutions provider, Huawei will leverage its latest technologies in domains like IoT and cloud computing to help Sodexo accelerate its digital transformation, helping to provide its customers with more competitive services while reducing investment and O&M expenses."*

Huawei's IoT solutions are widely used in applications like smart grids, smart buildings, and intelligent transportation. In particular, the *Huawei Smart Buildings* solution can help enterprises cut energy consumption by an effective 30%. Through this most recent cooperation, Huawei will help Sodexo build a more efficient, energy-saving, safe and comfortable Smart Building solution for its clients.

### About Sodexo in China

Sodexo entered China in 1995, bringing and developing the service outsourcing business model.

Today in China, Sodexo employs 13,000 people serving 1,100,000 consumers every day at 500 sites across 50 cities. It is the sole company to design, manage and deliver comprehensive service solutions of On-site Services and Benefits and Rewards Services. Through its integrated offering of Foodservices, Engineering Services, Lifestyle Services, Business Support Services and Lab Services, Sodexo helps improve performance for diversified clients including Huawei, JD, International School of Beijing, Shanghai Tongren hospital, among others.

## About Sodexo

Founded in 1966 by Pierre Bellon, Sodexo is the global leader in services that improve Quality of Life, an essential factor in individual and organizational performance. Operating in 80 countries, Sodexo serves 100 million consumers each day through its unique combination of On-site Services, Benefits and Rewards Services and Personal and Home Services. Through its more than 100 services, Sodexo provides clients an integrated offering developed over 50 years of experience: from food services, reception, safety, maintenance and cleaning, to facilities and equipment management; from Meal Pass, Gift Pass and Mobility Pass benefits for employees to in-home assistance, child care centers and concierge services. Sodexo's success and performance are founded on its independence, its sustainable business and financial model and its ability to continuously develop and to engage the commitment of its 427,000 employees throughout the world. Sodexo is a member of the CAC 40 and DJSI Indices.

### Key figures (as of August 31, 2017)

**20.7 billion** euro in consolidated revenues

**427,000** employees

**19<sup>th</sup>** largest employer worldwide

**80** countries

**100 million** consumers served daily

**16 billion euro** market capitalization (as of November 15, 2017)

## About Huawei

Huawei is a leading global information and communications technology (ICT) solutions provider. Our aim is to enrich life and improve efficiency through a better connected world, acting as a responsible corporate citizen, innovative enabler for the information society, and collaborative contributor to the industry. Driven by customer-centric innovation and open partnerships, Huawei has established an end-to-end ICT solutions portfolio that gives customers competitive advantages in telecom and enterprise networks, devices and cloud computing. Huawei's 180,000 employees worldwide are committed to creating maximum value for telecom operators, enterprises and consumers. Our innovative ICT solutions, products and services are used in more than 170 countries and regions, serving over one-third of the world's population. Founded in 1987, Huawei is a private company fully owned by its employees.

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